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The Center is located in the Southeast Louisiana Business Center on Martens Drive, two blocks west of the main campus of Southeastern Louisiana University. The Business Research Center is a proud member of the Association for University Business and Economic Research (AUBER) and the Council for Community and Economic Research (C2ER).

The following study was commissioned by the Louisiana Real Estate Appraisal Board, and was conducted using generally accepted research methods, models and techniques.

The information gathered and/or study results are for informational purposes only and are not intended to be used for investment, lending, or legal decisions. Research and results of this study do not represent any form of endorsement by Southeastern Louisiana University.

Sincerely,

Villin Jou

William Joubert Director Business Research Center

Louisiana Residential Real Estate Appraisal Fees: 2012

A study funded by and conducted for the Louisiana Real Estate Appraisal Board (LREAB)

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EXECUTIVE SUMMARY

The Business Research Center at Southeastern Louisiana University conducted an online survey of mortgage lenders with offices in Louisiana and licensed Louisiana real estate appraisers to collect information on typical residential real estate appraisal fees paid in Louisiana in 2012. Fee data were restricted to appraisal fees paid directly to licensed appraisers (i.e., not routed through appraisal management companies (AMCs)), per guidance of relevant federal regulations for determining "customary and reasonable" fees.

Useable responses were received from 113 mortgage lenders located in 25 parishes (plus out-of-state) and 383 appraisers with primary offices in 38 parishes (plus out-of-state). Appraisal fee data were provided for properties located in all 64 parishes.

Typical appraisal fees were collected for five appraisal types for properties in urban, suburban, and rural locations. Median fees were analyzed by region of the state based on geographic designations by the Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP), illustrated in Figure 9 and listed in Appendix 3.

The five appraisal types for which typical fees were collected included:

- Form 1004 (Full appraisal)
- Form 1004 FHA (Full appraisal for FHA)
- Form 1025 (Small (1–4 units) residential income property appraisal)
- Form 1073 (Individual condominium unit appraisal)
- Form 2055 (Exterior-only inspection appraisal)

Median fees across all regions ranged from a low of \$300 - \$350 for Form 2055 appraisals to a high of \$500 - \$650 for Form 1025 appraisals.

There was little difference in median fees for urban and suburban properties, while fees for rural properties tended to be somewhat higher.

There was significant variation in typical fees between regions, precluding the use of statewide averages for any appraisal type. Table 32 on page 29 provides a summary of median fees for all appraisal types by every region and location type.

The baseline appraisal fees shown in Table 32 should be considered minimum "standard" appraisal fees, with adjustments necessary for large or complex properties or properties located in distant or remote locations.

Although there was much variation depending on property details, the median typical large/complex property fee adjustment was \$125, while the additional distance fee ranged from \$25 for travel distances of 16-25 miles to \$100 for distances of 51 miles and over.

INTRODUCTION

Enacted May 1, 2009, the Home Valuation Code of Conduct (HVCC) drastically changed the method in which residential real estate appraisal services were procured for secondary mortgage loans delivered to the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corporation (Freddie Mac). The required separation of mortgage production from appraiser selection led to the rapid growth in the number and volume of business of appraisal management companies (AMCs).

Due to debates about the fairness of fees paid to appraisers by some AMCs, the Consumer Financial Protection Bureau enacted additional regulations on December 22, 2011 which required that "... the creditor and its agents shall compensate a fee appraiser for performing appraisal services at a rate that is customary and reasonable for comparable appraisal services performed in the geographic market of the property being appraised."

These federal regulations are detailed at:

Title 12 – Banks and Banking
Chapter X – BUREAU OF CONSUMER FINANCIAL PROTECTION
Part 1026 – TRUTH IN LENDING (REGULATION Z)
Subpart E – Special Rules for Certain Home Mortgage Transactions
Section 1026.42 – Valuation independence
Sub-section (f) – Customary and reasonable compensation. (1) Requirement to provide customary and reasonable compensation to fee appraisers.

Paragraph (f) (3) – Alternative presumption of compliance states:

"A creditor and its agents shall be presumed to comply with paragraph (f)(1) of this section if the creditor or its agents determine the amount of compensation paid to the fee appraiser by relying on information about rates that :

- (i) Is based on objective third-party information, including fee schedules, studies, and surveys prepared by independent third parties such as government agencies, academic institutions, and private research firms;
- (ii) Is based on recent rates paid to a representative sample of providers of appraisal services in the geographic market of the property being appraised or the fee schedules of those providers; and
- (iii) In the case of information based on fee schedules, studies, and surveys, such fee schedules, studies, or surveys, or the information derived therefrom, excludes compensation paid to fee appraisers for appraisals ordered by appraisal management companies, as defined in paragraph (f)(4)(iii) of this section."

The Louisiana Real Estate Appraisal Board (LREAB) commissioned this study to provide mortgage lenders and appraisal management companies doing business in Louisiana with a convenient, concise, and complete report meeting the requirements under the above *Alternative presumption of compliance*.

METHODOLOGY

The Southeastern Louisiana University Business Research Center (BRC), in consultation with staff and officers of LREAB, decided to conduct an online survey of both Louisiana mortgage lenders and Louisiana-licensed residential real estate appraisers to collect a diverse sample of data regarding typical residential appraisal fees for various appraisal types in all geographic areas of the state.

The survey instruments, attached to this report as Appendices A & B, differed slightly for the two groups – lenders and appraisers – in order to collect different background and classification information from the two groups. Both groups were asked to provide data on their typical appraisal fees paid/charged for appraisals of properties in urban, suburban, and rural locations in all 64 parishes.

The lender and appraiser survey instruments were both hosted on the QuestionPro[™] survey service, and were protected with separate passwords provided to potential survey respondents.

Lender Survey Timeline, Sample Pool, and Number of Responses

In late November 2012, BRC staff obtained lists of

- Licensed mortgage loan originators,
- State-chartered banks,
- State-chartered thrifts, and
- State-chartered credit unions

from the Louisiana Office of Financial Institutions.

The BRC also downloaded lists of Louisiana banks and credit unions from www.fdic.gov and www.ncua.gov, respectively.

Working from master lists derived from these sources, BRC staff conducted internet searches and telephoned institutions to attempt to gather e-mail addresses for mortgage lenders and mortgage-lending administrators within these institutions.

Introductory e-mails were sent out on 2/8/2013. A copy of the introductory e-mail was also provided to the Louisiana Bankers Association (LBA) on 2/6/2013 for distribution to approximately 675 LBA members.

The announcement of the opening of the online survey site, along with the link and password, was distributed to 1,216 e-mail contacts on 2/13/2013. The announcement e-mail was also provided to LBA, who distributed it to their members on 2/18/2013.

Reminder e-mails were distributed to the BRC contact list through Constant Contact on 2/26, 3/11, and 3/25/2013. LBA also sent one reminder to their members on or about 2/25/2013.

The lender survey site was closed on April 1, 2013, at which point there were 149 partial or complete survey responses from lenders.

In order to check for duplicate/multiple responses, IP addresses and/or e-mail addresses (when provided) were used to compare responses. Based on these comparisons, six of the responses were determined to be partially completed duplicates of other more complete responses, where the lender had left the survey incomplete and later come back and completed the survey again. (Due to the branching nature of some of the questions, it was not possible to go back to a previous question in the survey, and there was no mechanism for saving an incomplete survey for later completion.)

Although it is difficult to calculate a response rate due to overlap between the BRC and LBA contact lists, the 143 valid responses would represent approximately 12 percent of the 1,216 notification e-mails distributed by BRC.

Thirty of the 143 respondents indicated that they were not actively involved in mortgage lending, so their responses were removed from the data, leaving 113 useable responses from lenders.

Of these, 45 respondents indicated that all of their appraisals in 2012 were ordered through appraisal management companies, so they were directed to the end of the survey without providing any fee information, but their demographic and classification information was retained.

This left 68 responses from lenders who potentially could provide non-AMC appraisal fee information for 2012, of which 61 did.

Appraiser Survey Timeline, Sample Pool, and Number of Responses

Louisiana residential real estate appraisers received the introductory e-mail, survey opening announcement, and follow-up reminders via the LREAB membership contact list, which included 742 certified appraisers at the time of the survey.

The timing of the e-mail notifications was similar to that for the lenders described above.

By the time the appraiser survey site was closed on April 1, 2013, there were 415 partial or complete survey responses from appraisers. Ten of these were from individuals who did not hold a Louisiana residential real estate appraisal license in 2012, and thus were directed to the end of the survey without answering any questions. Another two respondents failed to indicate whether they held a license or not, so their responses were removed from the data. After closely reviewing the data and originating IP addresses, 20 responses were determined to be either duplicates of other responses or blank responses with no useable fee data, so these were also removed from the data before analysis began.

This left 383 potentially useable responses, representing 51.6 percent of the 742 certified Louisiana real estate appraisers. Of these 383, appraisal fee information was provided by 338, while the other 45 provided only classification information and/or comments.

DEMOGRAPHIC AND CLASSIFICATION INFORMATION

Mortgage Lenders

Percentage of Appraisals Ordered Directly from Licensed Real Estate Appraisers in 2012

When asked in Question 5 for the percentage of mortgage loans they processed for which they directly ordered appraisals from licensed appraisers, i.e. not through an AMC, thirty respondents indicated that they were not involved in ordering residential real estate appraisals, so they were directed to the end of the survey and their responses to earlier questions were not used in this analysis.

The remaining 113 respondents selected from pre-set answers ranging from "0%" (i.e. all appraisals ordered through AMCs) to "100%" (i.e. all appraisals ordered directly from licensed appraisers.

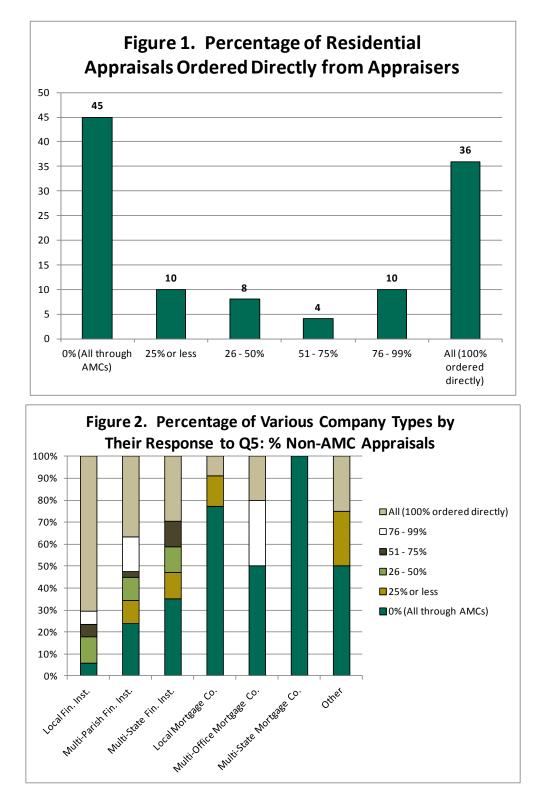
Table 1. Percentage of mortgage loans processwhich appraisals were ordered directlyappraisers (i.e., not routed through an	from lice	
% of Appraisals Ordered Directly from Appraisers	<u>Count</u>	<u>%</u>
0% (All appraisals ordered through AMCs)	45	39.8%
25% or less	10	8.8%
26 - 50%	8	7.1%
51 - 75%	4	3.5%
76 - 99%	10	8.8%
All (100% ordered from licensed appraisers)	<u>36</u>	<u>31.9%</u>
Total	113	100.0%

Responses are detailed in Table 1 and illustrated in Figure 1.

Approximately 40 percent of respondents ordered all residential appraisals through AMCs, while 32 percent ordered all appraisals directly from appraisers.

The remaining 28 percent of respondents used a combination of AMC- and direct-ordered appraisals in varying proportions.

As shown in Figure 2, higher percentages of financial institutions ordered appraisals directly from appraisers, while higher percentages of mortgage companies typically ordered appraisals through AMCs.



Position/Occupation of Respondents

Question 1 of the lender survey asked respondents to indicate their position or occupation. Approximately 35 percent of respondents with some non-AMC appraisals indicated that they were "Mortgage loan officers" in 2012, compared to 62 percent of respondents with 100 percent AMC appraisals (Table 2).

Approximately 21 percent of respondents with some non-AMC appraisals were "Mortgage loan department managers", and 32 percent selected "Other". Textual responses accompanying the "Other" selections are detailed in Table 3.

Table 2. Position/occupation of lender respondents: 2012.						
	Responde	ents with	Responde	ents with		
	some/all n	on-AMC	100%	AMC	All Res	sponses
	apprai	appraisals appraisals				
Position/Occupation	Count	<u>%</u>	Count	<u>%</u>	Count	<u>%</u>
Staff person/asst. in mortgage loan dept.	5	7.4%	1	2.2%	6	5.3%
Mortgage loan officer	24	35.3%	28	62.2%	52	46.0%
Mortgage loan department manager	14	20.6%	5	11.1%	19	16.8%
Administrator	3	4.4%	4	8.9%	7	6.2%
Other	<u>22</u>	<u>32.4%</u>	<u>7</u>	<u>15.6%</u>	<u>29</u>	<u>25.7%</u>
Totals	68	100.0%	45	100.0%	113	100.0%

Table 3. Text responses for those lenders indicatin	g "Other" positions/occupations in 2012.
Respondents with some/all non-AMC appraisals	Respondents with 100% AMC appraisals
Mortgage loan officer and department manager	Broker/owner
Realtor	Mort. Loan officer & Mortgage Loan Processor
VP, Bank Manager, lender	Managing Partner/owner
Loan officer and owner	CLO
Appraiser Review Coordinator	Reverse Mortgage Specialist
Operations Manager	Loan Services Manager
Consumer Lender	
Managing Partner	
Appraisal Review Officer Assistant VP	
Branch Manager (2)	
Lending Manager	
President of mortgage bank	
Appraiser Coordinator	
Chief Lending Officer	
Vice President of Lending	
Underwriter	
President: Louisiana Market	
Manager/CEO	
CEO (2)	

Employer/Company of Lender Respondents

Approximately 43 percent of respondents with some or all non-AMC appraisals in 2012 worked for financial institutions with branches in multiple parishes in Louisiana, while another 24 percent worked for financial institutions with offices or branches in only one

parish (Table 4). Approximately 16 percent of respondents with some or all non-AMC appraisals in 2012 worked for financial institutions with locations in multiple states.

The largest group of respondents among those who used all AMC appraisals in 2012 was those who worked for or owned local/independent mortgage lending companies, which made up 38 percent of all-AMC respondents. Another 20 percent worked for financial institutions with offices or branches in multiple parishes, 13 percent at financial institutions with branches in multiple states, and 11 percent worked for or owned mortgage lending companies with multiple offices in Louisiana.

Only one respondent from a one-parish financial institution indicated that they used AMCs for all of their mortgage loans in 2012.

Table 4. Employer/company of lender re	Table 4. Employer/company of lender respondents: 2012.						
	Responde	nts with	Respor	ndents			
	some/all r	non-AMC	with 100	% AMC	All Res	ponses	
	appra	isals	appraisals				
Employer/Company	Count	<u>%</u>	Count	<u>%</u>	Count	<u>%</u>	
Local financial institution with							
office/branches in only one parish	16	23.5%	1	2.2%	17	15.0%	
Financial institution with offices/branches							
in multiple parishes in La.	29	42.6%	9	20.0%	38	33.6%	
Financial institution with offices/branches							
in multiple states	11	16.2%	6	13.3%	17	15.0%	
Local/independent mortgage lending							
company	5	7.4%	17	37.8%	22	19.5%	
Mortgage lending company with multiple							
offices in Louisiana	5	7.4%	5	11.1%	10	8.8%	
Branch office of a multi-state/national							
mortgage lending company	0	0.0%	4	8.9%	4	3.5%	
Other	2	2.9%	2	4.4%	4	3.5%	
No response	<u>0</u>	<u>0.0%</u>	<u>1</u>	<u>2.2%</u>	<u>1</u>	<u>0.9%</u>	
Totals	68	100.0%	45	100.0%	113	100.0%	

Primary Office Location of Respondents

Responders to the lender survey were asked to provide the zip code for the office location in which they spent the majority of their time in 2012. The zip codes were then matched to the parishes where located.

Among respondents with some/all non-AMC appraisals, the highest percentages were located in East Baton Rouge, Jefferson, and Lafayette parishes, which combined for 33 of the 68 (49 percent) non-AMC responses (Table 5).

The highest concentrations of all-AMC respondents were located in St. Tammany, East Baton Rouge, Bossier, and Lafayette parishes, which combined for 31 of the 45 (68 percent) all-AMC responses.

Table 5. Parishes	of primary office lo	ocation of	responders	o the lende	r survey.	
	Respondents with		Responde			
	non-AMC app	raisals	100% AMC appraisals		All Responses	
Parish	Count	%	Count	%	Count	%
Ascension	1	1.5%	1	2.2%	2	1.8%
Bossier			5	11.1%	5	4.4%
Caddo	4	5.9%	2	4.4%	6	5.3%
Calcasieu	4	5.9%			4	3.5%
Caldwell	1	1.5%			1	0.9%
Concordia			1	2.2%	1	0.9%
East Baton Rouge	12	17.6%	9	20.0%	21	18.6%
East Feliciana	1	1.5%			1	0.9%
Jefferson	11	16.2%	3	6.7%	14	12.4%
Lafayette	10	14.7%	5	11.1%	15	13.3%
Lafourche	1	1.5%			1	0.9%
Lincoln	1	1.5%			1	0.9%
Livingston			1	2.2%	1	0.9%
Morehouse	2	2.9%			2	1.8%
Orleans	1	1.5%			1	0.9%
Ouachita	4	5.9%			4	3.5%
Pointe Coupee	1	1.5%			1	0.9%
Rapides	3	4.4%	1	2.2%	4	3.5%
Sabine	1	1.5%			1	0.9%
St. Charles	1	1.5%			1	0.9%
St. Landry	4	5.9%			4	3.5%
St. Mary	1	1.5%			1	0.9%
St. Tammany	1	1.5%	12	26.7%	13	11.5%
Tangipahoa	1	1.5%	3	6.7%	4	3.5%
Webster	1	1.5%			1	0.9%
Out-of-State			1	2.2%	1	0.9%
No response	<u>1</u>	<u>1.5%</u>	<u>1</u>	<u>2.2%</u>	<u>2</u>	<u>1.8%</u>
Totals	68	100.0%	45	100.0%	113	100.0%

Respondents to the lender survey were located in twenty-five of Louisiana's 64 parishes, but provided some amount of appraisal fee data for properties in all 64 parishes.

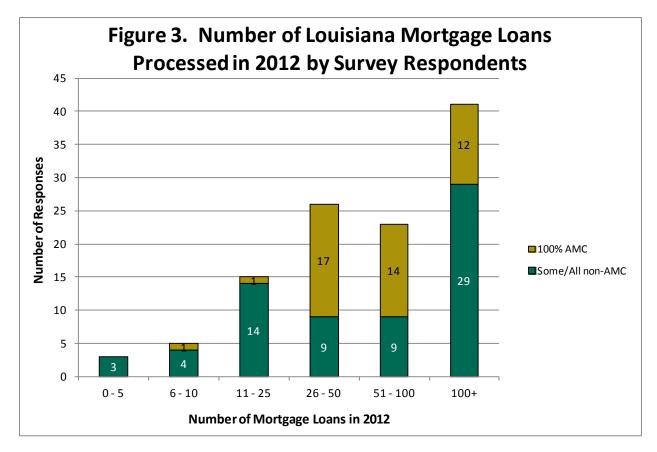
Number of Mortgage Loans Processed in 2012

Question 4 of the lender survey asked respondents to indicate how many mortgage loans for properties in Louisiana they were involved in processing during 2012.

As shown in Table 6 and Figure 3, the number of respondents tended to be greater in the categories indicating mid to high numbers of mortgage loans. Twenty-nine of the "some/all non-AMC" lenders (43 percent) indicated that they processed 100+ mortgage loans in 2012.

The largest number of responses for the "100% AMC" lenders was in the 26 – 50 mortgage loan category, indicated by 17 (38 percent) of the 45 all-AMC lenders.

Table 6. Number of mortgage loans processed by lender respondents in 2012.						
	Respondents with some/all		Respondents with 100%			
	non-AMC appraisals		AMC appr	aisals	All Resp	onses
Number of Loans	Count	<u>%</u>	<u>Count</u>	<u>%</u>	<u>Count</u>	<u>%</u>
0 - 5	3	4.4%	0	0.0%	3	2.7%
6 - 10	4	5.9%	1	2.2%	5	4.4%
11 - 25	14	20.6%	1	2.2%	15	13.3%
26 - 50	9	13.2%	17	37.8%	26	23.0%
51 - 100	9	13.2%	14	31.1%	23	20.4%
100+	<u>29</u>	<u>42.6%</u>	<u>12</u>	<u>26.7%</u>	<u>41</u>	<u>36.3%</u>
Totals	68	100.0%	45	100.0%	113	100.0%



Appraisers

Question 1 of the appraiser's survey instrument asked if the respondent held a license to conduct residential real estate appraisals in Louisiana in 2012.

Ten respondents indicated that they did not, so they were directed to the end of the survey before answering any other questions. Two respondents failed to answer Question 1, so their responses were removed from the analysis.

After removing 20 duplicate and incomplete responses, 383 useable responses from appraisers remained.

Position/Occupation During 2012

Appraisers responding to the survey were then asked in Question 2 to indicate their position/occupation in 2012.

As shown in Table 7 and Figure 4, almost three-fourths of responding appraisers (73 percent) were Independent Certified Residential Appraisers in 2012. Another 17 percent were Independent Certified General Appraisers, and the remaining 10 percent were In-House Staff Appraisers, "Other", or didn't respond.

The 12 "Other" responses are listed in Table 8.

Table 7. Position/occupation held in 2012 by respondents to the appraiser survey.					
Position/Occupation	<u>Count</u>	<u>%</u>			
Independent Certified General Appraiser	65	17.0%			
Independent Certified Residential Appraiser	280	73.1%			
In-house (Staff) Appraiser	20	5.2%			
Other	12	3.1%			
No response	<u>6</u>	<u>1.6%</u>			
Totals	383	100.0%			

Table 8. Text responses from appraisers indicating "Other" positions/ occupations (n=12).
Trainee/Appraiser trainee (5)
Staff Appraiser that is a LA Certified Residential Appraiser
Realtor
Review appraiser
Certified Residential Appraiser and Certified Louisiana Deputy Assessor
Certified General Appraiser under the employ of LaDOTD
General Real Estate Appraiser
Retired

Experience Levels of Responding Appraisers

Question 3 of the appraisers' survey asked respondents how many years they had been in the appraisal business. Responses are detailed in Table 9 and Figure 5.

Responses were fairly evenly spread among the categories with six and more years of experience, ranging from 19 percent to 30 percent in each category. The greatest percentage was in the "26+ years" category, with 117 responses (30.5 percent).

The "<5 years" category had, by far, the fewest number of responses (13, 3.4 percent).

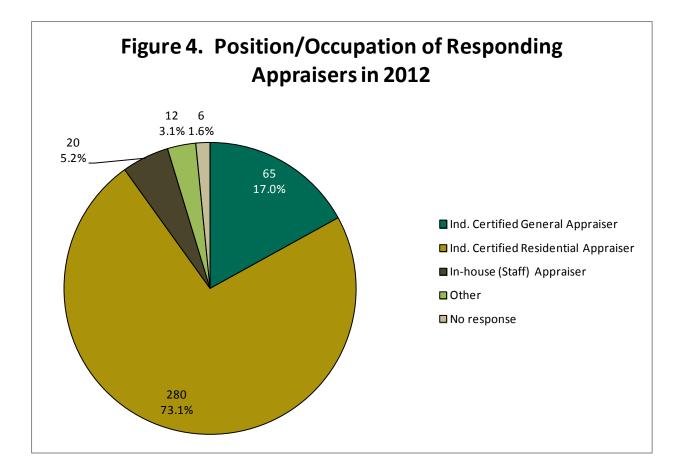
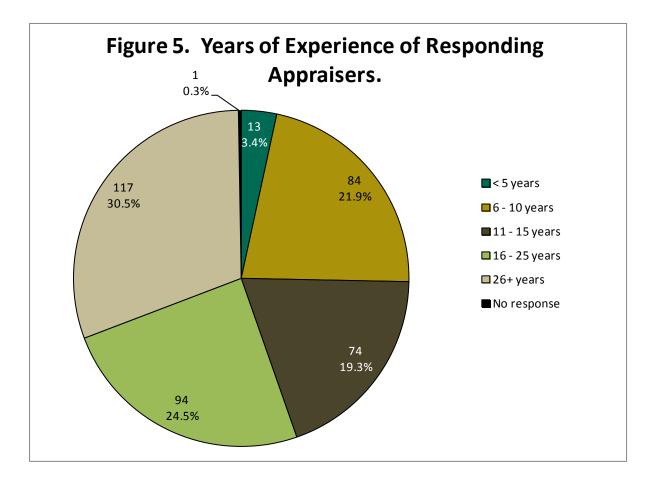


Table 9. Experience levels of responding	ng appraisers.	
	Number of	% of
Years of Experience	<u>Responses</u>	<u>Responses</u>
< 5 years	13	3.4%
6 - 10 years	84	21.9%
11 - 15 years	74	19.3%
16 - 25 years	94	24.5%
26+ years	117	30.5%
No response	<u>1</u>	<u>0.3%</u>
Totals	383	100.0%



Primary Office Location of Responding Appraisers

Respondents were asked to provide the zip code of the office location where they spent the majority of their time in 2012. These zip codes were then converted to the parish where the zip code is located.

The number and percentage of responding appraisers by parish are detailed in Table 10.

Three parishes – Jefferson, East Baton Rouge, and St. Tammany – were each the primary office locations for over 10 percent of respondents, with 14.6 percent, 13.6 percent, and 11.5 percent of all responses, respectively.

Lafayette, Orleans, and Caddo parishes each contributed between five and 10 percent of responses, with 9.7 percent, 7.6 percent, and 6.8 percent, respectively.

Of the remaining 139 responses, 129 were from 32 other parishes, while 6 were from nearby states (3=MS, 1=AL, 1=AR, 1=TX). Four responding appraisers did not provide their office zip code.

Twenty-six parishes were not indicated as the primary office location of any responding appraisers, although fee data were reported for all 64 parishes.

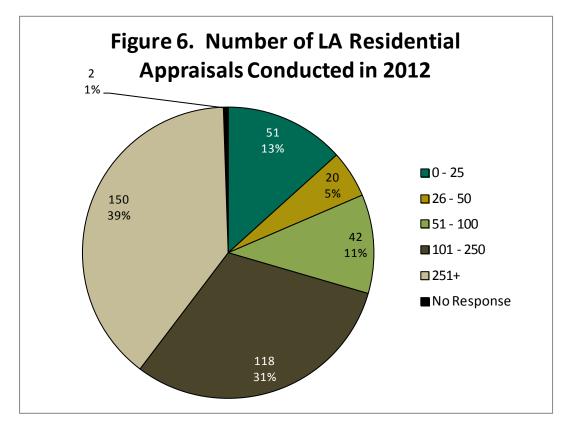
Table 10. Number and perce		-
appraisers by par Parish	Count	<u>%</u>
Acadia	<u>000111</u> 4	<u>~~</u> 1.0%
Allen		0.3%
Ascension	7	1.8%
Assumption	2	0.5%
Beauregard	1	0.3%
Bossier	6	1.6%
Caddo	26	6.8%
Calcasieu	18	4.7%
Concordia	3	0.8%
East Baton Rouge	52	13.6%
Evangeline	1	0.3%
Iberia	5	1.3%
Jackson	1	0.3%
Jefferson	56	14.6%
Jefferson Davis	3	0.8%
Lafayette	37	9.7%
Lafourche	2	0.5%
Livingston	5	1.3%
Natchitoches	1	0.3%
Orleans	29	7.6%
Ouachita	6	1.6%
Pointe Coupee	2	0.5%
Rapides	13	3.4%
Sabine	3	0.8%
St. Bernard	1	0.3%
St. Charles	3	0.8%
St. John The Baptist	1	0.3%
St. Landry	3	0.8%
St. Martin	3	0.8%
St. Mary	1	0.3%
St. Tammany	44	11.5%
Tangipahoa	14	3.7%
Terrebonne	8	2.1%
Union	1	0.3%
Vermilion	4	1.0%
Washington	3	0.8%
Webster	2	0.5%
West Carroll	1	0.3%
Out-of-State	6	1.6%
No response	<u>4</u>	<u>1.0%</u>
Total	383	100.0%

Volume of Residential Appraisals Conducted in 2012

Responding appraisers were asked in Question 5 to indicate how many residential appraisals they conducted for properties in Louisiana in 2012.

As shown in Table 11 and Figure 6, 70 percent of respondents conducted over 100 residential appraisals in 2012, with 39 percent completing over 250.

Table 11. Number of Louisiana re conducted in 2012.	esidential apprais	als
Number of Appraisals	<u>Responses</u>	<u>%</u>
0 - 25	51	13.3%
26 - 50	20	5.2%
51 - 100	42	11.0%
101 - 250	118	30.8%
251+	150	39.2%
No Response	<u>2</u>	<u>0.5%</u>
Totals	383	100.0%



Percentage of Appraisals Done Directly for Clients or Lenders (non-AMC)

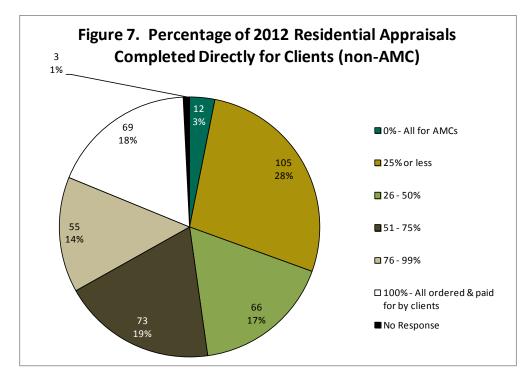
Respondents were next asked what percentage of their 2012 residential appraisals was completed directly for clients or lenders, i.e. NOT routed through an appraisal management company.

As detailed in Table 12 and illustrated in Figure 6, 12 respondents (3.1 percent) indicated that all of their 2012 residential appraisals were conducted for AMCs. Because this survey was designed to collect information specifically on non-AMC fees, these respondents were directed to the end of the survey without providing any fee information.

The single category with the most responses (105, 27.4 percent) was the "25% or less" category, indicating that 75 percent or more of their residential appraisal business in 2012 was conducted via AMCs. Combining the "25% or less" and the "26 – 50%" categories, approximately 45 percent of responding appraisers indicated that over half of their 2012 residential appraisals were conducted for AMCs.

Summing the three remaining response categories, approximately 52 percent of respondents indicated that over half of their residential appraisals in 2012 were conducted directly for clients or lenders, with 18 percent indicating that all of their residential appraisals were done directly for clients/lenders.

Table 12. Percentage of 2012 residential appraisal (not routed through AMCs).	s done directly for	clients
Percentage of non-AMC Appraisals	Count	<u>%</u>
0% - All for AMCs	12	3.1%
25% or less	105	27.4%
26 - 50%	66	17.2%
51 - 75%	73	19.1%
76 - 99%	55	14.4%
100% - All ordered & paid for by clients	69	18.0%
No Response	<u>3</u>	<u>0.8%</u>
Totals	383	100.0%



APPRAISAL FEE DATA

Appraisal fee information was collected from mortgage lenders and licensed appraisers for properties in all 64 parishes in Louisiana for five types of residential appraisals:

- Form 1004 (Full appraisal)
- Form 1004 FHA (Full appraisal for FHA)
- Form 1025 (Small (1-4 units) residential income property appraisal)
- Form 1073 (Individual condominium unit appraisal)
- Form 2055 (Exterior-only inspection appraisal)

The survey also collected separate fees for each appraisal type depending on whether the property was located in an urban, suburban, or rural location.

Mean (average) fees are subject to skewing by very high or very low responses, so median fees will be used throughout this analysis. Because the median is the value at the midpoint of all responses, with an equal number higher and lower, it is a useful proxy for "mid-range" or "typical" appraisal fees.

The number of non-blank responses (n) included in calculating the median will also be reported for all data cells.

2012 Median Appraisal Fees by Type of Appraisal (Statewide)

Median values for each of the appraisal types, averaged across all 64 parishes and all three locations (urban, suburban, rural), are detailed in Table 13.

Form 1025 appraisals had the highest median response statewide and across all location types (\$550), followed by Form 1004 FHA (\$450), Form 1073 (\$425), Form 1004 (\$400), and Form 2055 (\$325).

The number of responses for each appraisal type is much higher than the number of individuals responding to the lender and appraiser surveys because many respondents provided data for multiple parishes and location types.

Table 13. Median appraisal fees by type of appraisal (statewide/all locations).										
	Form 1004 Form 1004 Form 1025 Form 1073 Form 2055									
		FHA								
n	4,856	3,680	2,594	2,240	3,078					
Median	\$400	\$450	\$550	\$425	\$325					

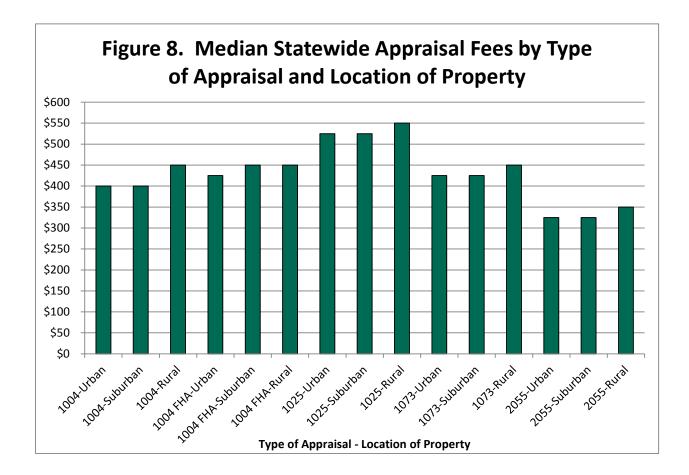
Table 14 separates the statewide statistics for each appraisal type by the location type of the subject property: urban, suburban, or rural.

Median appraisal fees for urban and suburban properties were equal for four of the five appraisal types – Form 1004, Form 1025, Form 1073, and Form 2055. Median rural appraisal fees for these same four appraisal types were \$25 to \$50 higher than the urban/suburban fees.

The median fee for suburban Form 1004 FHA appraisals (\$450) was equal to the median fee for rural properties, and \$25 higher than the median fee for urban Form 1004 FHA appraisals (\$425).

Table 14.	Median a	ppraisal fee	es by type	e of apprai	sal and loc	ation (sta	tewide).			
		Form 1004		Fo	Form 1004 FHA			Form 1025		
	Urban	<u>Suburb.</u>	Rural	Urban	<u>Suburb.</u>	Rural	<u>Urban</u>	<u>Suburb.</u>	<u>Rural</u>	
n	1,464	1,799	1,593	1,146	1,369	1,165	845	1,012	737	
Median	\$400	\$400	\$450	\$425	\$450	\$450	\$525	\$525	\$550	
		Form 1073			Form 2055					
	Urban	<u>Suburb.</u>	Rural	Urban	<u>Suburb.</u>	<u>Rural</u>				
n	741	890	609	953	1,175	950				
Median	\$425	\$425	\$450	\$325	\$325	\$350				

Figure 8 graphically illustrates the statewide medians by appraisal and location types.



2012 Median Appraisal Fees by Region

In order to compare median appraisal fees by different regions of the state, a map of Louisiana used by the Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP) was utilized to divide the state into nine regions (Figure 9). A table listing the parishes included in each region is attached as Appendix 3.

The survey collected appraisal fee information for each parish individually. Responses for the 64 parishes were grouped into appropriate regions based on the GOHSEP map.

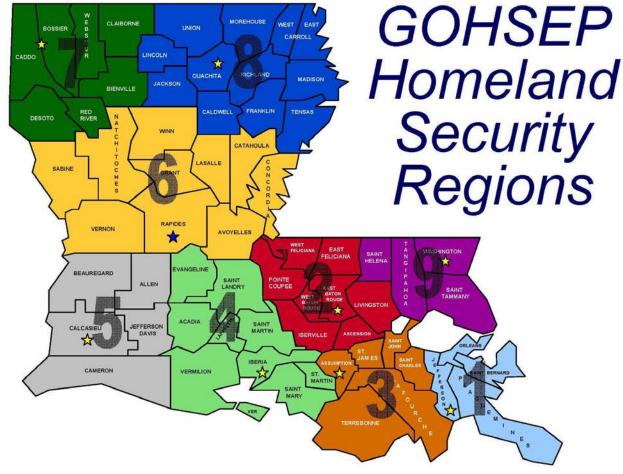


Figure 9. GOHSEP regional map used to group the 64 parishes into nine regions.

Form 1004 Appraisal Fees by Region

Tables 15, 16, and 17 detail the median Form 1004 fees for urban, suburban, and rural properties, respectively, in all nine regions.

Median Form 1004 fees for urban and suburban properties (Tables 15 & 16) were no different from each other, and were highest in Regions 4 and 6 (\$425). Median urban and suburban fees in the other seven regions were all equal at \$400.

Table 15	Table 15. Median Form 1004 appraisal fees for URBAN properties by region.												
	Region	Region	Region	Region	Region	Region	Region	Region	Region				
	1	2	3	4	5	6	7	8	9				
n	258	372	141	196	95	82	119	50	151				
Median	\$400	\$400	\$400	\$425	\$400	\$425	\$400	\$400	\$400				

Table 16	Table 16. Median Form 1004 appraisal fees for SUBURBAN properties by region.											
	Region	Region	Region	Region	Region	Region	Region	Region	Region			
	1	2	3	4	5	6	7	8	9			
n	326	438	219	241	104	81	118	58	214			
Median	\$400	\$400	\$400	\$425	\$400	\$425	\$400	\$400	\$400			

Median Form 1004 fees for rural properties (Table 17) were \$50 higher than median urban/suburban fees in Regions 2, 7, and 9, \$25 higher in Regions 1, 3, 4 and 6, and equal in Regions 5 and 8.

Table 17.	Table 17. Median Form 1004 appraisal fees for RURAL properties by region.											
	Region	Region	Region	Region	Region	Region	Region	Region	Region			
	1	2	3	4	5	6	7	8	9			
n	175	407	149	259	115	106	121	81	180			
Median	\$425	\$450	\$425	\$450	\$400	\$450	\$450	\$400	\$450			

Figure 10 illustrates graphically the median fees for Form 1004 appraisals by property type in all nine regions.

Form 1004 FHA Appraisal Fees by Region

Tables 18-20 detail the median Form 1004 FHA fees reported by respondents for urban, suburban, and rural properties in the nine regions.

As shown in Table 21, median fees for Form 1004 FHA appraisals were typically \$25 - \$50 higher than Form 1004 appraisals for urban and suburban properties, except for urban properties in Zone 5, where they were the same (\$400).

For rural properties, median fees for Form 1004 FHA appraisals were the same as Form 1004 in five regions, \$25 higher in Regions 1, 3, and 5, and \$50 higher in Region 8.

Form 1004 FHA median fees are illustrated graphically in Figure 11.

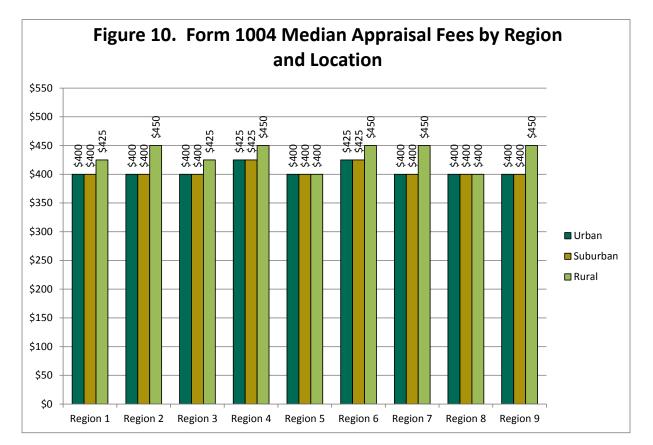


Table 18.	Table 18. Median Form 1004 FHA appraisal fees for URBAN properties by region.											
	Region	Region	Region	Region	Region	Region	Region	Region	Region			
	1	2	3	4	5	6	7	8	9			
n	223	253	104	165	75	72	102	41	111			
Median	\$425	\$425	\$425	\$450	\$400	\$450	\$450	\$450	\$425			

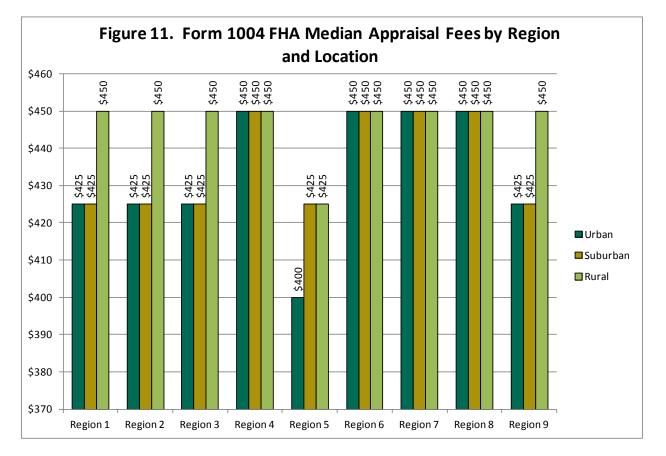
Table 19.	Table 19. Median Form 1004 FHA appraisal fees for SUBURBAN properties by region.											
	Region 1	Region 2	Region 3	Region 4	Region 5	Region 6	Region 7	Region 8	Region 9			
n	273	305	155	187	79	67	108	49	146			
Median	\$425	\$425	\$425	\$450	\$425	\$450	\$450	\$450	\$425			

Table 20.	Table 20. Median Form 1004 FHA appraisal fees for RURAL properties by region.											
	Region	Region	Region	Region	Region	Region	Region	Region	Region			
	1	2	3	4	5	6	7	8	9			
n	142	291	102	180	84	77	104	54	131			
Median	\$450	\$450	\$450	\$450	\$425	\$450	\$450	\$450	\$450			

Form 1025 Appraisal Fees by Region

Form 1025 appraisals – for small (1-4 units) residential income properties – had the highest median fees reported by respondents, averaging \$100 - \$125 higher than Form 1004, 1004 FHA, and 1073 appraisals, and \$200 higher than Form 2055 appraisals.

Table 21. Compariso	Table 21. Comparison of Form 1004 FHA median fees with median fees for Form 1004 appraisals in													
nine Louisi	nine Louisiana regions.													
	Region	Region	Region	Region	Region	Region	Region	Region	Region					
	1	2	3	4	5	6	7	8	9					
1004 FHA Urban	\$425	\$425	\$425	\$450	\$400	\$450	\$450	\$450	\$425					
1004 Urban	<u>\$400</u>	<u>\$400</u>	<u>\$400</u>	<u>\$425</u>	<u>\$400</u>	<u>\$425</u>	<u>\$400</u>	<u>\$400</u>	<u>\$400</u>					
Difference	\$25	\$25	\$25	\$25	\$0	\$25	\$50	\$50	\$25					
1004 FHA Suburban	\$425	\$425	\$425	\$450	\$425	\$450	\$450	\$450	\$425					
1004 Suburban	<u>\$400</u>	<u>\$400</u>	<u>\$400</u>	<u>\$425</u>	<u>\$400</u>	<u>\$425</u>	<u>\$400</u>	<u>\$400</u>	<u>\$400</u>					
Difference	\$25	\$25	\$25	\$25	\$25	\$25	\$50	\$50	\$25					
1004 FHA Rural	\$450	\$450	\$450	\$450	\$425	\$450	\$450	\$450	\$450					
1004 Rural	<u>\$425</u>	<u>\$450</u>	<u>\$425</u>	<u>\$450</u>	<u>\$400</u>	<u>\$450</u>	<u>\$450</u>	<u>\$400</u>	<u>\$450</u>					
Difference	\$25	\$0	\$25	\$0	\$25	\$0	\$0	\$50	\$0					



Median Form 1025 fees by region for urban, suburban, and rural properties are shown in Tables 22, 23, and 24, respectively, and compared graphically in Figure 12.

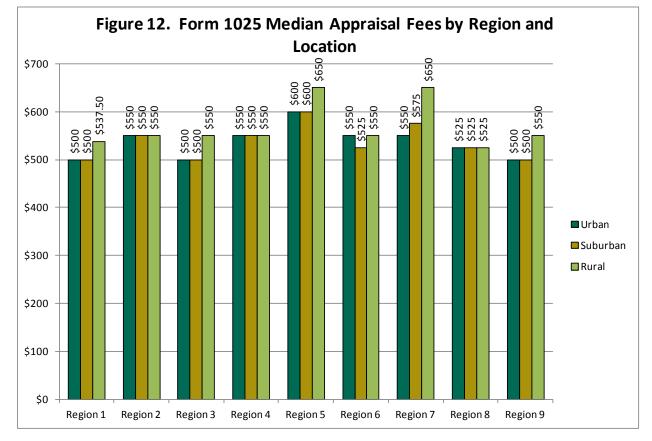
Median urban and suburban Form 1025 fees were equal in seven of the nine regions. In Region 6, the median urban fee was \$25 higher than the median suburban fee, while in Region 7 the median suburban fee was \$25 higher than the urban fee.

Median Form 1025 appraisal fees for rural properties were equal to both urban and suburban fees in three regions and higher than both in five regions. In Region 6, the median fee for rural properties was equal to the median fee for urban properties, and both were \$25 higher than the median fee for suburban properties.

Table 22.	Median F	orm 1025	appraisal	fees for UI	RBAN prop	perties by	region.		
	Region	Region	Region	Region	Region	Region	Region	Region	Region
	1	2	3	4	5	6	7	8	9
n	206	186	93	120	36	31	44	23	106
Median	\$500	\$550	\$500	\$550	\$600	\$550	\$550	\$525	\$500

Table 23.	Median Fo	orm 1025 a	appraisal f	ees for Sl	JBURBAN	propertie	s by regio	n.			
Region Region Region Region Region Region Region Region Region											
	1	2	3	4	5	6	7	8	9		
n	253	222	130	136	38	34	41	25	133		
Median	\$500	\$550	\$500	\$550	\$600	\$525	\$575	\$525	\$500		

Table 24.	Table 24. Median Form 1025 appraisal fees for RURAL properties by region.													
	Region Region Region Region Region Region Region Region Region													
	1	2	3	4	5	6	7	8	9					
n	120	199	79	116	35	33	34	20	101					
Median	\$537.50	\$550	\$550	\$550	\$650	\$550	\$650	\$525	\$550					



Form 1073 Appraisal Fees by Region

Form 1073 appraisals – for individual condominium units - had similar median fees to Form 1004/1004-FHA appraisals in several regions, but were somewhat higher in Regions 5, 6, and 8 (Tables 25-27).

Table 25.	Median F	orm 1073	appraisal	fees for UI	RBAN prop	perties by	region.			
Region										
	1	2	3	4	5	6	7	8	9	
n	193	196	83	91	16	19	46	7	90	
Median	\$400	\$400	\$400	\$450	\$525	\$500	\$437.50	\$500	\$400	

Table 26.	Table 26. Median Form 1073 appraisal fees for SUBURBAN properties by region.													
	Region Region Region Region Region Region Region Region Region													
	1	2	3	4	5	6	7	8	9					
n	231	235	113	107	16	21	41	7	119					
Median	\$400	\$400	\$400	\$450	\$525	\$500	\$450	\$550	\$400					

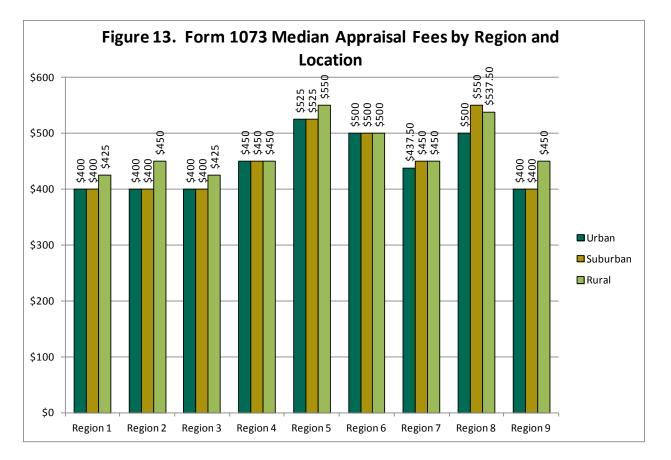
Table 27.	Table 27. Median Form 1073 appraisal fees for RURAL properties by region.													
	Region Region Region Region Region Region Region Region Region													
	1	2	3	4	5	6	7	8	9					
n	103	196	64	92	14	19	31	4	86					
Median	\$425	\$450	\$425	\$450	\$550	\$500	\$450	\$537.50	\$450					

As illustrated in Figure 13, urban and suburban median fees for Form 1073 appraisals differed in only two regions – Region 7 and Region 8. The difference in Region 7 was slight – the median fee for suburban properties was \$12.50 higher than for urban properties.

The difference in Region 8 was larger, with the median fee for suburban properties \$50 higher, but it should be noted that there were relatively few responses for Region 8.

Median Form 1073 appraisal fees for rural properties were equal to urban and suburban fees in Regions 4 and 6, and higher than both in Regions 1, 2, 3, 5, and 9.

In Region 7, the median fee for rural properties was equal to the median suburban fee, which was slightly higher than the median fee for urban properties. In Region 8, the median fee for rural Form 1073 appraisals was, again, higher than the median fee for urban properties, but slightly lower than the median fee for suburban properties.



Form 2055 Appraisal Fees by Region

Form 2055 appraisals – "Exterior-only inspection appraisals" – had the lowest median fees of all appraisal types in the survey, ranging from \$300 to \$350 depending on region and location of property (Tables 28-30).

As shown in Figure 14, Form 2055 median fees for urban and suburban properties differed only in Regions 2, 8, and 9, where the median fees for suburban properties were somewhat higher (\$5 - \$25).

Median Form 2055 appraisal fees in Regions 4, 5, and 6 were equal to each other and equal across urban, suburban, and rural property locations, with all having medians of \$350.

In regions 1, 7, and 9, median rural fees were higher than either urban or suburban median fees.

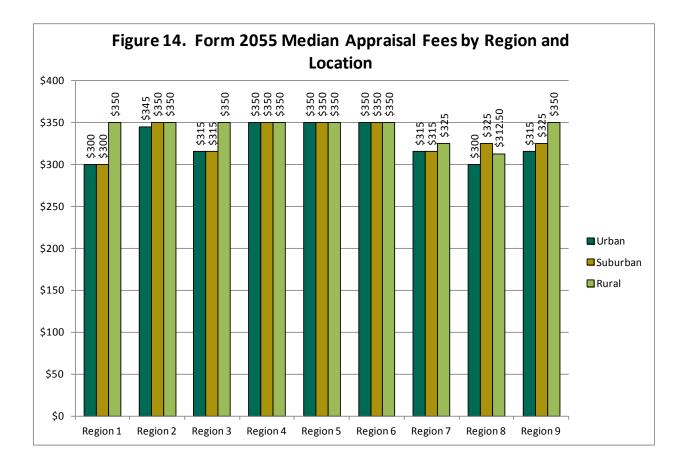
In Region 2, median fees for rural properties equaled those for suburban properties (\$350), with both only slightly higher than the median fee for urban properties (\$345).

In Region 8, the median fee for rural Form 2055 appraisals (\$312.50) was higher than for urban properties (\$300), but lower than the median fee for suburban properties (\$325).

Table 28.	Table 28. Median Form 2055 appraisal fees for URBAN properties by region.													
	Region Region Region Region Region Region Region Region Region													
	1	2	3	4	5	6	7	8	9					
n	181	225	88	146	40	49	89	33	102					
Median	\$300	\$345	\$315	\$350	\$350	\$350	\$315	\$300	\$315					

Table 29.	Median F	orm 2055	appraisal	fees for Sl	JBURBAN	properties	s by regior	۱.		
Region Region Region Region Region Region Region Region Region										
	1	2	3	4	5	6	7	8	9	
n	234	262	139	164	43	52	91	43	147	
Median	\$300	\$350	\$315	\$350	\$350	\$350	\$315	\$325	\$325	

Table 30.	Table 30. Median Form 2055 appraisal fees for RURAL properties by region.													
	Region	Region	Region	Region	Region	Region	Region	Region	Region					
	1	2	3	4	5	6	7	8	9					
n	114	246	96	148	49	53	83	44	117					
Median	\$350	\$350	\$350	\$350	\$350	\$350	\$325	\$312.50	\$350					



ADDITIONAL APPRAISAL FEE ADJUSTMENTS

The appraisal fees collected in the survey and discussed in the preceding sections were for "typical" appraisals and should be considered as minimum or baseline fees for the various types of appraisals.

Fees may need to be adjusted upward for complex, unique, or high-value properties, or for properties at distant locations requiring significant travel.

Additional Fee for Appraisals of Complex, Unique, or Very Expensive Properties

Question 11 of the lenders' survey and Question 12 of the appraisers' survey asked respondents if they paid/charged additional or higher fees for appraisals of "complex, unique, or very expensive properties", and if so, how much of an additional fee was typical.

A total of 301 lenders and appraisers responded that they did pay/charge additional fees for large, expensive, or complex properties.

Of these 301, 251 respondents indicated a fixed value or range (\$100 - \$200, \$100+, etc.). Of the 251 respondents, 11 included verbiage which indicated they may have been specifying the total fee instead of the additional fee, so those responses were disregarded.

In order to calculate statistics, the midpoint of the remaining 240 responses was used when a range was specified. For example, if the respondent said "\$100 – \$200" then the midpoint value of \$150 was used in the calculations.

If the respondent indicated one end of a range, e.g. "100+" or "up to 300", then that single endpoint was used.

Using the protocol described above, the 240 responses had a **median additional fee of \$125**.

Another three respondents indicated that their appraisal fee increased at a fixed rate based on the square footage of the home, as detailed below:

- "\$100 every 100sf (supposed to be 1000sf ?) over 5000sf GLA"
- "\$25.00 per each increment of 500 square feet GLA over 2500 rounded upwards. If 'Very' large, complex, or comparables are great distances apart and/or from subject, possibly \$50.00-\$100.00 additional to the charges listed above."
- "\$100 per 1000 over 3000sf."

Fifteen respondents indicated a percentage increase instead of a dollar amount, with a **median percentage of 37.5 percent**. (Where a range of percentages was indicated, a midpoint or endpoint protocol similar to that discussed above was used to derive a single estimate.)

Eighteen respondents did not specify a percentage or an amount, but said that the additional fee varied or depended on the characteristics of the property.

The remaining 13 respondents who indicated that they paid/charged higher fees for appraisals of large or complex properties did not indicate a typical amount or explanation, or provided an explanation that was not applicable.

Additional Fee for Appraisals of Properties in Remote or Distant Locations

Questions 12 – 13c of the lenders' survey and Questions 13 – 14c of the appraisers' survey asked respondents if they paid/charged additional or higher appraisal fees for properties in remote or distant locations, and, if so, what the typical increase was, how it was determined, and how it varied with distance.

Of the 372 respondents who answered the distance fee questions, 297 indicated that they did pay/charge additional fees for remote or distant locations, while 75 respondents said they did not.

Of the 297 who indicated that they paid/charged additional distance fees, 130 said the fee was a flat rate, and 120 of these provided information on typical fees. **The median additional flat rate distance fee was \$50**, which was also the most common response (mode).

A variable fee based on mileage was used by 155 respondents, and 142 of these provided information on typical distance fees for four mileage brackets provided in the survey:

- 10 15 miles
- 16 25 miles
- 26 50 miles
- 51+ miles

Responses and statistics are detailed in Table 31. Since the intent of blank responses could not be determined, they were left out of the calculations of the medians. However, zero responses were included.

Table 31. Variable distance fees based on provided mileage brackets. (n=142)												
	<u> 10 – 15 miles</u>	<u> 16 – 25 miles</u>	<u> 26 – 50 miles</u>	<u>51+ miles</u>								
Blank Responses	62	48	24	56								
Fee=\$0 Responses	54	30	5	2								
Number of Non-Blank, Non-Zero Responses	26	64	113	84								
Median Fee (incl. Fee=\$0 Responses)	\$0	\$25	\$50	\$100								

Eleven respondents indicated that their distance fees were mileage-based. The median mileage fee was \$0.55 per mile.

One respondent indicated that they paid additional fees for remote or distant locations, but provided no information on the method used or typical fees.

SUMMARY

The Business Research Center at Southeastern Louisiana University conducted an online survey of mortgage lenders with offices in Louisiana and licensed Louisiana real estate appraisers to collect information on "customary and reasonable" residential real estate appraisal fees.

Useable responses were received from 113 mortgage lenders located in 25 parishes (plus out-of-state) and 383 appraisers with primary offices in 38 parishes (plus out-of-state). Appraisal fee data were provided for properties located in all 64 parishes.

Typical appraisal fees were collected for five appraisal types for properties in urban, suburban, and rural locations. Fees were analyzed by region based on designations by the Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP), illustrated in the map in Figure 9.

Table 32.	Summar	y of medi	an resid	ential ap	opraisal	fees for	five app	raisal ty	pes for j	oropertie	es in
	three ty	pes of lo	cations,	by regio	on of Lo	uisiana.	(Rounde	d to who	le \$)		
Type of	Property	Region	Region	Region	Region	Region	Region	Region	Region	Region	State-
Appraisal	Location	1	2	3	4	5	6	7	8	9	wide
1004	Urban	\$400	\$400	\$400	\$425	\$400	\$425	\$400	\$400	\$400	\$400
	Suburb.	\$400	\$400	\$400	\$425	\$400	\$425	\$400	\$400	\$400	\$400
	Rural	\$425	\$450	\$425	\$450	\$400	\$450	\$450	\$400	\$450	\$450
1004FHA	Urban	\$425	\$425	\$425	\$450	\$400	\$450	\$450	\$450	\$425	\$425
	Suburb.	\$425	\$425	\$425	\$450	\$425	\$450	\$450	\$450	\$425	\$450
	Rural	\$450	\$450	\$450	\$450	\$425	\$450	\$450	\$450	\$450	\$450
1025	Urban	\$500	\$550	\$500	\$550	\$600	\$550	\$550	\$525	\$500	\$525
	Suburb.	\$500	\$550	\$500	\$550	\$600	\$525	\$575	\$525	\$500	\$525
	Rural	\$538	\$550	\$550	\$550	\$650	\$550	\$650	\$525	\$550	\$550
1073	Urban	\$400	\$400	\$400	\$450	\$525	\$500	\$438	\$500	\$400	\$425
	Suburb.	\$400	\$400	\$400	\$450	\$525	\$500	\$450	\$550	\$400	\$425
	Rural	\$425	\$450	\$425	\$450	\$550	\$500	\$450	\$538	\$450	\$450
2055	Urban	\$300	\$345	\$315	\$350	\$350	\$350	\$315	\$300	\$315	\$325
	Suburb.	\$300	\$350	\$315	\$350	\$350	\$350	\$315	\$325	\$325	\$325
	Rural	\$350	\$350	\$350	\$350	\$350	\$350	\$325	\$312	\$350	\$350

Median fees for all appraisal types and locations for all nine regions and the state as a whole are shown in Table 32.

These fees should be considered as minimum or baseline residential appraisal fees. Adjustments may be necessary for large or complex properties or for properties in remote or distant locations.

APPENDICES

Appendix 1 – Lender Survey Instrument

Survey: LREAB Appraisal Fee Survey					
Louisiana Residential Appraisal Fee Survey					
This survey has been commissioned by the Louisiana Real Estate Appraisers Board in order to collect data on "customary and reasonable" appraisal fees paid to Louisiana-licensed real estate appraisers in 2012 as outlined in the federal regulations detailed at:					
Tide 12 - Banks and Banking Chapter X - BUREAN OF CONSUME FINANCIAL PROTECTION Part 1026 - FRUTH IN LENDING (REGULATION X) Subpart E - Special Rules for Certain home Mortgage Transactions Section 1026.42 - Valuation independence.					
This survey and the resulting report have been designed to meet the requirements of the "Alternative presumption of compliance" for customary and reasonable compensation described in the above-referenced regulations. All responses are totally confidential, will not be associated with your identity or e-mail address, and will only be released in aggregate form.					
An responses are county contribution, with not be associated with your memory or emain address, and with only be released in aggregate form. Participants who complete this survey are invited to request a copy of the final survey report by entering their e-mail address at the conclusion of the survey.					
Should you have any questions about the survey or need more information, please contact:					
Herb Holloway Research Economist Southeastern Louisiana University Busines SR Bearanch Conter (1985) 549-3199 InterNaulioway Solata, edu					
Thank you very much for your participation.					
DEMOGRAPHIC AND BACKGROUND INFORMATION					
1.Please indicate your position/occupation during 2012: Staff person or assistant in mortgage loan department					
O Mortgage loan officer					
O Mortgage loan department manager					
O Administrator					
O other					
2.Please select the description which BEST describes your employer/company in 2012: Useal financial institution with efficies/branches in only one parish					
Financial institution with offices/branches in multiple parishes of Louisiana					
Financial institution with offices/branches in multiple states					
C Local/Independent mortgage lending company					
Mortgage lending company with multiple offices in Louisiana					
tranch office of a multi-state/national mortgage lending company other					
3. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012:					
A tensolestale have some enderse land for endersteller tedelans was versleveligt					
4.Approximately how many mortgage loans for properties located in Louisiana were you involved in processing during calendar year 2012? 0 = 5					
O 6-10					
0 11 - 25					
0 26 - 50					

\cup	51 - 100				
0	100+				
.of th	ne mortgage loans you worked on in 2012, for approx	imately what percentage did you order apprais	als directly from a licensed real estate apprais	er (i.e., not from an appraisal management	
ompa	any (AMC))?				
0	I am not involved in ordering residential real estate appra	isals. (You will be directed to the end of the survey.)			
C	0% - All appraisals are ordered through appraisal manag	ement companies (AMCs). (You will be directed to the	end of the survey.)		
C	25% or less.				
C	26 - 50%				
\supset	51 - 76%				
C	76 - 99%				
0	All (100% ordered directly from licensed real estate appra	aisers).			
he r	emainder of the survey will ask for details o	f broical fees paid in 2012 for appraisa	s ordered directly from licensed real es	tate appraisers Please DO NOT	
ncluo	le any information related to appraisals ord	ered through appraisal management of	ompanies (AMCs).		
n the	tables below, please enter the typical/average appr	aisal fee paid directly to licensed real estate ap	praisers (NOT routed through AMCs) in 2012 fo	or the following types of appraisals, including	
pprop	priate addenda:				
	Form 1004 (Full appraisal)				
	Form 1004 FHA (Full appraisal for FHA) Form 1025 (Small (1-4 units) residential income	property appraisal)			
	Form 1073 (Individual condominium unit apprai Form 2055 (Exterior-only inspection appraisal)	sal)			
	Ponn 2055 (Extenor-only inspection appraisar)				
	e input the typical fees for properties in each parish fo blicable, for each parish. (If fees for urban, suburban				
is abb	incable, for each parisin (in lees for urban, suburban	and rural properties are the same for a particul	ar parisit, please enter that amount in each of	ale columns.)	
	I residential appraisal fees paid directly to licensed a	appraisers in 2012.			
Please	e enter numbers only - no dollar signs necessary.)				
		Urban	Suburban	Rural	
Acadi	a				
Allen					
Ascen	ision				
Assur	nption				
Avoye	lles				
Beaur	regard				
Bienvi	ile				
Bossi			-	<u> </u>	
Cadd					
Calca					
Caldy					
Came	ron				
Catał	toula				
Claibo	orne				
Conco	ordia				
DeSo	to				
	Baton Rouge				
	Carroll				
	Feliciana				
	geline				
Frank	lin				
Grant					
Iberia					
Iberia Ibervi	i				

Jefferson			
Jefferson Davis			
Lafayette			
Lafourche			
LaSalle			
Lincoln			
Livingston	1		
Madison			
Morehouse			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
St. Helena			
St. James			
St. John			
St. Landry			
St. Martin		-	
St. Mary			
St. Tammany			
Tangipahoa			
Tensas			
Terrebonne			
Union			
Vermition			
Vernon			
Washington			
Webster			
West Baton Rouge			
West Carroll			
West Feliciana			
Winn			
Question 7. Form 1004 FHA (Full Appraisal for FHA)			
Typical residential appraisal fees paid directly to licensed appraisers in 2012.			
(Please enter numbers only - no dollar signs necessary.)			
	Utban	Suburban	Runal
Acadia	Utban	Suburban	Rural
Acadia Allen	Urban	Suburban	Runal
			Rural
Allen			Rural
Allen Ascension			Rural
Allen Ascension Assumption			Rural
Allen Ascension Assumption Avoyelles			Rural
Allen Accension Assumption Avoyelles Beauregard			Rural
Allen Ascension Assumption Avoyalles Beauregard Beinväle Bossier			Rural
Allen Ascension Assumption Avoyelles Beauregard Beinväle Bossier Caddo			Rural
Allen Ascension Assumption Avoyelles Beauregard Bienville Bossier Caddo Catasieu			Rural
Allen Ascension Assumption Avoyelles Beauregard Beinville Bossier Caddo			Rural Image: Control of the second

Claiborne		
Concordia		
DeSato		
East Baton Rouge		
East Carroll		
East Feliciana		
Evangeline		
Franklin		
Grant		
lboria		
berville		
ackson		
efferson		
effers on Davis		
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afourche		
.a Salle		
incoln		
ivingston		
Madison		
forehouse		
latchitoches		
vieans		
Juachita	<u> </u>	
laquemines		
rointe Coupee		
tapides		
led River		
üchland		
abine		
t. Bernard		
t. Charles		
t. Helena		
t. James		
t. John		
t. Landry		
t. Martin		
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ensas		
errebonne		
nion		
lemilion		
lemon		
Vashington		
Vebster		
Vest Baton Rouge		
West Carroll		
Vest Carroll Vest Feliciana		

Question 8. Form 1025 (Small residential income property: 1-4 units)

Typical residential appraisal fees paid directly to licensed appraisers in 2012.

(Please enter numbers only - no dollar signs necessary.)

	Urban	Suburban	Rural
Acadia			
Allen			
Ascension			
Assumption			
Avoyelles			
Beauregard			
Dienville			
Bossier			
Caddo			_
Calcasieu			
Caldwell			
Cameron			
Catahoula			
Claiborne			
Concordia			
DeSato			
East Baton Rouge			
East Carroll			
East Feliciana			
Evangeline			
Franklin			
Grant			
Iberia			
Iberville			
Jackson			
Jefferson			
Jefferson Davis			
Lafayette			
Lafourche			
LaSalle			
Lincoln		<u></u>	_
Livingston	-		-
Madison			
Marehause			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary.			
St. Tammany			
Tangipahoa			
Tangipahoa Tensas			
Tangipahoa Tensas Terrebonne			
Tangipahoa Tenses Terrebonne Union			
Tangipahoa Tensas Terrebonne			

Washington			
Webster			
West Baton Rouge			
West Carroll			
West Feliciana			
Winn			
	P	P	P
uestion 9. Form 1073 (Individual condomini	um unit appraisal)		
ypical residential appraisal fees paid directly to licens			
Please enter numbers only - no dollar signs necessary.)			
	Urban	Suburban	Rural
Acadia			1.00
Allen			
Ascension		,	,
Assumption			
Avoyelles			
Avoyettes Beauregard			1
Bienville			
Bossier			
Caddo			
Calcasieu			
Caldwell			
Cameron			
Catahoula			
Claiborne			
Concordia			
DeSoto			
East Baton Rouge			
East Carroll			
East Feliciana			
Evangeline			
Franklin			
Grant			
Iberia			
Iberville			
lackson			
lefferson			
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Lafayette			í –
Lafourche			
LaSalle			
Lincoln			
Livingston			
Madison			
forehouse			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			

St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary			
St. Tammany			
Tangipahoa			
			-
Tensas			
Terrebonne			
Union			
Vermilion			
Vernon			
Washington			
Webster			
West Baton Rouge		-	-
West Carroll			<u></u>
			-
West Feliciana			
winn			
Question 10. Form 2055 (Exterior-only inspection appraisal)			
Typical residential appraisal fees paid directly to licensed appraisers in 20	12.		
(Please enter numbers only - no dollar signs necessary.)	1.61		
(riedse enter numbers only - no donar signs necessary.)			
1 f.	Urban	Suburban	Rural
Acadia			_
Allen			
Allen Ascension			
Ascension			
Ascension Assumption			
Ascension Assumption Avoyelles			
Ascension Assumption Avoyelles Beauregard Bienväle			
Ascension Assumption Avoyelles Beauregand Bienväle Bossier			
Ascension Assumption Aroyelles Beaurogand Bierwäle Bossier Caddo			
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Ascension Assumption Avoyelles Besuregand Benville Bossier Caddo Calcosieu Caldwell Cameron Catahoula			
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Ascension Assumption Aroyneles Beauregard Beauregard Beauregard Bossier Caddo Caddo Caddo Calshoula Calaborne Canorodia Desto East Baton Rouge East Carroll East Caroll Frankin Grant Borine Caroll East Peloiana Bernille Bashann Rouge			
Ascension Assumption Avorelles Beaurograf Binville Bossier Caddo Caldosal Caldosal Caldosal Caldosal Caldowal			
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Ascension Assumption Avorelles Beauropard Binville Bossier Caddo Caddo Caldowall			
Ascension Assumption Aronnelles Beauregard Beauregard Bessier Caddo Caddo Caddo Calssieu Sat Caroll Eard Caroll Eard Caroll Forsin Grant Bersin Bersin Bersin Jackson Jafferson Davis Lafayette			
Ascension Assumption Aronnelles Beauregard Beauregard Beauregard Bossier Caddo Caddo Caddo Caldowell Caldowell Caldowell Carboula Caboura Besto Caboura Caboura Caboura Caboura Caboura Caboura			

Madison			
Morehouse			
Natchitoches			
Orleans			
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Pointe Coupee			
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Tangipahoa			
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Union			
Vermilion			
Vernon			
Washington			
Webster			
West Baton Rouge			
West Carroll			
West Feliciana			
Winn			
		,	
O Yes O No	or higher fees for appraisals of complex, unique, or very expe	nsive properties?	
13. How is the additional distance fee determine Flat fee Variable fee based on distance Mileage based fee	rd7		
13.a. What was a typical additional distance fee	paid by your company in 2012?		

13.b. How much additional distance fee would your company	iy have paid for appraisals the following distances from your location? (Please enter numbers only no dollar sign necessary.)
10 - 15 miles	Addti. Fee
16 - 25 miles	
26 - 50 miles	
50+mões	
13.c. What mileage rate is paid per mile for distant appraisa	als by your company? (Please enter numbers and a decimal point only no dollar sign necessary.)
14. Would you like to receive an electronic version of the rep Ves No	port containing the results of this survey?

Appendix 2 – Appraiser Survey Instrument

	Survey: LREAB Appraisal Fee Survey - Appraisers Version
	Louisiana Residential Appraisal Fee Survey
	This survey has been commissioned by the Louisiana Real Estate Appraisers Doard in order to collect data on "customary and reasonable" appraisal fees paid to Louisiana-licensed real estate appraisers in 2012 as outlined in the federal regulations detailed at:
representation An response to the former than the second to be and the second to be represented to the second to be second. The representation of the second to be and the second to be second. The representation of the second to be second to be second. The representation of the second to be second to be second. The representation of the the r	Chapter X - BUREAU OF CONSUMER FINANCIAL PROTECTION Part 1026 - TRUTH IN LENDING (REGULATION Z) Subpart E - Special Rules for Certain Nome Mortage Transactions
Presentation the service year of the final interve report by saticle later and address at the conduction of the server. Contrast of the service was at the final service set of the interve report by saticle later and address at the conduction of the server. Contrast of the service set of the service set of the interve report by saticle later and the service. Contrast of the service set of the service set of the service set of the service. Contrast of the service set of the service set of the service set of the service. Contrast of the service set of the set of the service set of the se	This survey and the resulting report have been designed to meet the requirements of the "Alternative presum ption of compliance" for customary and reasonable compensation described in the above-referenced regulations.
constraints Approximately been survey are address information, places a material constraints That you way much for your glately quarks.	
Interesting the strength s	
Performance - Interpreter data bases - Componentiation for year gambilipation.	Herb Holloway
Jetu your way work for your your disposition. DEFINISATION CARD LACK KROUND INFORMATION Information of the state of lashians in 2012" Information Confide datasets languages Information Confide dataset states of languages <	Southeastern Louisiana University Business Research Center (983) 549-3199
Species indicate your position/occupation during 2012; Indigendent Certified durine all deprises: Indigendent Certified durine all deprises: Indigendent Certified durine all deprises: Other (places specify) Composition(during years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many years have you been in the approximal booliness? Supercollimited by how many residential approximals for properties located in Louisiana did you conduct during calendariy year 2012? Supercollimited by how many residential approximals for properties located in Louisiana did you conduct during calendariy year 2012? Supercollimited by how many residential approximals for properties located in Louisiana did you conduct during calendariy year 2012? Supercollimited by how many residential approximals for properties located in Louisiana did you conduct during calendariy year 2012? Supercollimited by how many residential approximals for properties located in Louisiana did you conduct during calendary year 2012?	
Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: Approximately how many residential appraisals for properties located in Localiana did you conduct during calendar year 2012?	
bidgendert Certified General Appraiser bidgendert Certified General Appraiser bidgendert Certified Bestäntial Appraiser cites (Staff) Appraiser Other (please specify) 9. Approximately how many years have you been in the apprais al business? 6. 10 years 11 - 15 years 26 - 30 years 26 - years 4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential appraisals for properties located in Loukiana did you conduct during calendar year 20127	O No
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Other (please specify) 9. Approximately how many years have you been in the appraisal business? <5 sears.	
3. Approximately how many years have you been in the approisal business? 6.5 News 6.20 years 6.20 years 11.15 years 26.23 years 26.4 years 26.4 years 4. Please enter the five: digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential approisals for properties located in Louisiana did you conduct during calendar year 2012? 063 063 063	
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012?	
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012?	
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012?	·
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012?	3. Aneroximately how many years have you been in the annealsal husiness?
 11 - 15 years 16 - 25 years 26 + years 4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012? 0 - 25 26 - 50 	
 16 - 25 years 26 + years 4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012? 0 - 25 26 - 50 	
26+ years 4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential approlsals for properties located in Louisiana did you conduct during calendar year 2012? 0 - 25 26 - 50	
4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012: 5. Approximately how many residential approlsals for properties located in Louisiana did you conduct during calendar year 2012? 0 -25 26 - 50	
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012? 0 - 25 26 - 50	C 26+ years
S. Approximately how many residential appraisals for properties located in Louisiana did you conduct during calendar year 2012? 0 - 25 26 - 50	
0 - 25 26 - 50	4. Please enter the five-digit zip code for the office location in which you spent the majority of your time in 2012:
	0 - 25

0	101 - 250 251+			
	he residential appraisals you completed in 2012, approx 0% All appraisals I completed were for appraisal manageme 25% or less. 26 - 50% 51 - 76% 76 - 09%. All (100% ordered and paid for directly by dients or lenders).			opraisal management company (AMC)?
<u>client</u> In the apprai	emainder of the survey will ask for details of to g. Please DO NOT include any information relat tables below, please enter the typical/average appraise sals, including appropriate addendat Form 1004 (Full appraisal) Form 1004 (Full appraisal) Form 1025 (Small (1=4 units) residential income pr Form 1023 (Individual condominium unit appraisal) Form 2055 (Exterior-only inspection appraisal) Form 2055 (Exterior-only inspection appraisal) Form 2055 (Exterior-only inspection appraisal) Form 2055 (Exterior-only inspection appraisal) Input the typical appraisal fees you received for proper an and rural property appraisals, as applicable, for each 15.)	ted to appraisals ordered through a al fee you received for residential appraisal operty appraisal) ties in each parish in which you completed	ppraisal management companies (AMCs is completed directly for clients (NOT routed thro residential appraisals in 2012, Columns are prov), ugh AMCs) in 2012 for the following types of Ided for you to input typical fees for urban,
Туріса	tion 7. Form 1004 (Full Appraisal) I residential appraisal fees received from non-AMC clien enter numbers only - no dollar signs necessary.)	ts in 2012.		
		Urban	Suburban	Rural
Acada	3			
Allen				<u> </u>
Ascen	sion			
Assun				
Avoye	lles			
Beaur				
Bienvi				
Bossie				
Caddo				
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	saton Rouge			
East				
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Evang				
Frank	ín			
Grant				
Iberia				
Ibervi	le			
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Jefferson			
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Lafayette	<u> </u>		
Lafourche			
LaSalle			
Lincoln			
Livingston			
Madison			
Morehouse			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary	-		
St. Tammany			
Tangipahoa			
Tensas			
Terrebonne			
Union			
Vermilion			
Vernon			
Washington			
Webster			
West Baton Rouge			
West Carroll			
West Feliciana			
Winn			
			,
Question 8. Form 1004 FHA (Full Appraisal for FHA)			
Typical residential appraisal fees received from non-AMC clients in 2012.			
(Please enter numbers only - no dollar signs necessary.)			
	Urban	Suburban	Rural
Acadia			
Allen			
Ascension			
Assumption			
Avoyelles			
Beauregard			
Bienville			
Bossier			
Caddo		_	_
Calcasieu			
Calcasieu Caldwell			

atahoula			
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vangeline			
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rant			
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effers on D avis			
afayette			
afourche			
aSalle			
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ladison			
lorehouse			
atchitoches			
rieans			
uachita			
laquemines			
ointe Coupee			
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t. Bernard			
t. Charles			
t. Helena			
t. James			
t. John			
t. Landry			
t. Martin			
t. Mary			
t. Tammany			
angipaho a			
ensas			
errebonne			
nion			
emilion			
emon			
Vashington			
Vebster			
Vest Baton Rouge			
Vest Carroll			
Vest Feliciana	l		I
Vinn			

Question 9. Form 1025 (Small residential income property: 1-4 units)

Typical residential appraisal fees received from non-AMC clients in 2012.

(Please enter numbers only - no dollar signs necessary.)

	Urban	Suburban	Rural
Acadia			
Allen			
Ascension			
Assumption			
Avoyelles			
Beauregard			
Dienville			
Bossier			
Caddo			_
Calcasieu			
Caldwell			
Cameron			
Catahoula			
Claiborne			
Concordia			
DeSato			
East Baton Rouge			
East Carroll			
East Feliciana			
Evangeline			
Franklin			
Grant			
Iberia			
Iberville			
Jackson			
Jefferson			
Jefferson Davis			
Lafayette			
Lafourche			
LaSalle			
Lincoln		<u></u>	_
Livingston	-		-
Madison			
Marehause			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary.			
St. Tammany			
Tangipahoa			
Tangipahoa Tensas			
Tangipahoa Tensas Terrebonne			
Tangipahoa Tenses Terrebonne Union			
Tangipahoa Tensas Terrebonne			

Washington			
Webster			
West Baton Rouge			
West Carroll		<u> </u>	
West Feliciana			-
Winn	1		J
Question 10. Form 1073 (Individual condominium u	nit appraisal)		
Typical residential appraisal fees received from non-AMC clier	nts in 2012.		
(Please enter numbers only - no dollar signs necessary.)			
	Urban	Suburban	Rural
Acadia			
Allen			
Ascension			
Assumption			
Avoyelles			
Beauregard			
Bienville			
Bossier			
Caddo			
Calcasieu			
Caldwell			
Cameron			
Catahoula			
Claiborne			
Concordia			
DeSoto			
East Baton Rouge			
East Carroll			
East Feliciana			
Evangeline			
Franklin			
Grant			<u> </u>
Iberia			
Iberville			
Jackson			
Jefferson			
Jefferson Davis			
Lafayette			
Lafourche			
LaSalle			
Lincoln			<u> </u>
Livingston			
Madison			
Morehouse			
Natchitoches			
Orleans			
Ouachita			
Plaquemines			<u> </u>
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
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St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary			
St. Tammany			
		1	
Tangipaho a			
Tensas			
Terrebonne			
Union			
Vermilion			
Vernon			
Washington			
Webster			
West Baton Rouge			-
West Carroll			
West Feliciana			
Winn	I		
Typical residential appraisal fees received from non-AMC clients in 2012. (Please enter numbers only - no dollar signs necessary.)			
	Urban	Suburban	Rural
Acadia			
Allen			
Ascension		, 	
Assumption			
Avoyelles			
Beauregard			
Bienville			
Bossier			
Caddo			
Calcasieu			
Caldwell			
Cameron			
Catahoula			
Claiborne			
Concordia			
DeSoto			
East Baton Rouge			
East Carroll			
East Felkiana			
East Pendana Evangeline			
Evangeline			
Grant			
Iberia			
Iberville			
Iservine			
Jackson			
Jackson			
Jackson Jafferson			
Jackson Jafførson Jafførson Davis			
Jackson Jefferson Jefferson Davis Lafayette Lafourche			
Jackson Jefferson Jefferson Davis Lafayette Lafourche LaSalle			
Jackson Jefferson Jefferson Davis Lafayette Lafourche			

Madison			
Morehouse			
Natchitoches			
	J		
Orleans			
Ouachita			
Plaquemines	<u> </u>		
Pointe Coupee			
Rapides			
Red River			
Richland			
Sabine			
St. Bernard			
St. Charles			
St. Helena			
St. James			
St. John			
St. Landry			
St. Martin			
St. Mary:			·
	-		
St. Tammany			
Tangipahoa			
Tensas	I		
Terrebonne			
Union			
Vermilion			
Vernon			
Washington			
Webster			
West Baton Rouge			
West Carroll			
West Feliciana			
Winn			
12. Do you typically charge additional or higher feet Yes No 13. Do you typically charge additional or higher feet Yes	for appraisals of complex, unique, or very expensive prop	erties?	
O No			
How is the additional distance fee determined? Flat fee Variable fee based on distance Mileage based fee			
14.a. What was the typical additional distance fee y	ou charged in 2012?		

14.6. How much additional distance fee did you charge in 2012 f	or appraisals the following distances from your location? (Please enter numbers only no dollar sign necessary.)
	Addti. Fee
10 - 15 miles	
16 - 25 miles	
26 - 50 miles	
50 + miles	
14.c. What rate per mile did you charge in 2012 for distant appra	aisals by your company? (Please enter numbers and a decimal point only no dollar sign necessary.)
	insurant from any built () toose and insurant and a second point and interaction of the cost of ()
1	
15. Would you like to receive an electronic version of the report $\overbrace{\frown}$	containing the results of this survey?
O Yes	
O No	

Region	Parishes Included
Region 1	Jefferson, Orleans, Plaquemines, St. Bernard
Region 2	Ascension, East Baton Rouge, East Feliciana, Iberville, Livingston, Pointe Coupee, St.
	Helena, West Baton Rouge, West Feliciana
Region 3	Assumption, Lafourche, St. Charles, St. James, St. John, Terrebonne
Region 4	Acadia, Evangeline, Iberia, Lafayette, St. Landry, St. Martin, St. Mary, Vermilion
Region 5	Allen, Beauregard, Calcasieu, Cameron, Jefferson Davis
Region 6	Avoyelles, Catahoula, Concordia, Grant, LaSalle, Natchitoches, Rapides, Sabine, Vernon,
	Winn
Region 7	Bienville, Bossier, Caddo, Claiborne, DeSoto, Red River, Webster
Region 8	Caldwell, East Carroll, Franklin, Jackson, Lincoln, Madison, Morehouse, Ouachita,
	Richland, Tensas, Union, West Carroll
Region 9	St. Tammany, Tangipahoa, Washington

Appendix 3 – Parishes in each GOHSEP Region